

## **Job Descriptions for AgroBIG Phase II National Long-Term Experts**

### **Position: Rural Finance Advisor**

**Recruitment:** National

**Overall Role:** Responsibility for results-based planning, implementation and monitoring of activities related to grant and loan finance provided through the Programme. Responsible for developing the strategy, plans, instruments and guidelines, and their implementation to ensure an equitable access to finance by farmers, agri-MSMEs and other beneficiary groups, and that the financial products match with the needs of diverse clientele.

#### **Specific Duties:**

- Together with the Finance Advisor, during the Inception phase, take an active role in revising/finalising guidelines for grant and loan finance, and in finalising negotiations with partnering FIs;
- Monitor the performance of participating FIs, and other planning, budgeting, monitoring and reporting responsibilities;
- Together with the Finance Advisor, communicate with Competent Authorities on progress and on regulatory requirements and compliance;
- In his/her fields of expertise and professional specialities, carry out capacity strengthening activities for the Programme's partners and beneficiaries;
- With participating FIs, constantly analyse need for developing/revising products, and their marketing and delivery;
- Participate in the development and delivery of training, coaching and mentoring activities related to the access to finance and procurement activities;
- Take responsibility for budget and other resources assigned to access to finance activities, and procurement, assuring satisfactory performance, measurement and reporting;
- Support in risk management of activities associated with access to grant and loan finance.

#### **Educational background:**

- Minimum Master's degree or equivalent in agribusiness, banking and finance, financial management or rural credit.

#### **Relevant working experience:**

- Minimum 10 years of relevant work experience in providing specialist services and technical support in rural finance, financial inclusion and procurement systems
- At least 5 years of experience with development and implementation of rural finance and financial inclusion projects funded by development agencies
- Proven experience in financing MSME agribusiness and value chains including working with banks, lower-tier financial institutions, commercialising farmers, and agri-MSMEs
- Experience in working with regulating authorities to meet compliance and reporting requirements
- A strong network or working relationships with the banking industry, lower-tier FIs and the regulatory authorities in Ethiopia will be a strong advantage.

#### **Other Personal Qualifications:**

- Fluency in English and Amharic
- Excellent interpersonal, leadership and communication skills
- Innovative and enthusiastic; the ability to gather people around new ideas and concepts, building their commitment and ownership
- Committed to applying best-practice to deliver outcome and impact results
- Ability to work in a multi-cultural environment
- Proven ability to write reports clearly and concisely

**Location:** PSU, Bahir Dar  
**Reporting:** Programme Director and TA consultant  
**Duration of contract:** Approximately 3,5 years (39 months) (mobilized during the Inception Phase)  
**Working months:** 10,5/year